

# Maria Guadalupe

Graduate School of Business, Columbia University  
3022 Broadway, Uris Hall 624  
New York, NY 10027  
t : (212) 854-6176  
[mg2341@columbia.edu](mailto:mg2341@columbia.edu)

## EXPERIENCE

2008-2009	<b>Princeton University</b> Visiting Professor, Economics Department and IR Section	Princeton, NJ, USA
2008 -date 2004 -2008	<b>Columbia University, Graduate School of Business</b> Associate Professor of Economics and Finance Assistant Professor of Economics and Finance	New York, NY, U.S
2003-2004	<b>Massachusetts Institute of Technology</b> Visiting Scholar in the Department of Economics	Cambridge, USA

## EDUCATION

1998-2003	<b>London School of Economics</b> Ph.D. in Economics, 2003 MSc in Economics, 1999	London, UK
1993-1998	<b>Universidad de Barcelona</b> BA in Economics	Barcelona, Spain
1995-1996	<b>Université Paris IX Dauphine</b> 'Licence' in Applied Economics (exchange year)	Paris, France

## FIELDS OF INTEREST

Labor Economics, Personnel Economics,  
Empirical Analysis of Organizations,  
Product Market Competition and Organizations,  
Executive Compensation and Corporate Governance.

## PUBLICATIONS

Executive Compensation and Competition in the Banking and Financial Sectors (forthcoming),  
*Journal of Banking and Finance*, with Vicente Cuñat

Product Market Competition, Returns to Skill and Wage Inequality (2007) *Journal of Labor Economics*, Vol. 95, No. 3, pp. 439-474

How does product market competition shape incentive contracts? (2005) *Journal of the European Economic Association* MIT Press, vol. 3, No.5, pp. 1058-1082, with Vicente Cuñat

The hidden costs of fixed term contracts: The impact on work accidents (2003) *Labour Economics*, Vol.10 No.3, June pp.338 358

### **PAPERS UNDER REVIEW**

Globalization and the provision of incentives inside the firm (2006) CEPR Discussion Paper 5950 with Vicente Cuñat, *revise and resubmit at the Journal of Labor Economics*

The Flattening Firm and Product Market Competition: The Effect of Trade Liberalization (2008) , NBER Working Paper w14491, with Julie Wulf

### **WORKING PAPERS**

The demand for talent: Evidence from CEOs, Division Managers and Organizational Changes (2008), with Julie Wulf

The Impact of Product Market Competition on Private Benefits of Control (2006), with Francisco Pérez-González

### **WORK IN PROGRESS**

Product Market Competition and the Organization of Production

Competition, the Boundaries of the Firm and Productivity

### **AFFILIATIONS**

National Bureau of Economic Research, Faculty Research Fellow (2008- Present)

The Center for Contract and Economic Organization at Columbia University (2006 - present)

C.E.P.R Research Affiliate (2004 - present)

Research Affiliate to IZA (Bonn) (2003 - present)

Centre for Economic Performance (LSE) research associate (2002 - present)

### **CONSULTING AND OTHER EXPERIENCE**

February 2004 Invited to a Technical commission on fixed term contracts by the European Commission

Apr-June 2003 External Consultant for the Adam Smith Institute (London)  
1999-2000 Economic Consultant, London Economics  
Occasional contributor to the Spanish Business Newspaper "Cinco Dias"

## **REFEREE**

*Canadian Journal of Economics, Economic Journal, Economic Modelling, European Economic Review, Industrial and Labor Relations Review, Investigaciones Economicas, Journal of Economic Behavior and Organization, Journal of Human Resources, Journal of Labor Economics, Journal of the European Economic Association, Labour Economics, Labour, Macroeconomic Dynamics, National Science Foundation grants, Quarterly Journal of Economics, Spanish Economic Review.*

2008: Programme Committee Member, 23rd Annual Congress of the European Economic Association Meetings (EEA)

## **AWARDS AND SCHOLARSHIPS**

2007	Prize Jaime Fernández de Araoz in Corporate Finance
2005-2007	Center for International Business and Education Research grant (summers)
2005	Grant from Fundación BBVA to develop a survey on Organizations
2003-2004	Fundación Caja Madrid fellowship
2000-2003	Bank of Spain graduate studies fellowship
1999	London School of Economics fellowship

## **TEACHING and COURSE DEVELOPMENT**

Managerial Economics (Columbia Business School)  
Strategy, Structure and Incentives (Columbia Business School, new elective course on Incentives and Organizational Strategy, co-developed with Ann Bartel)

## **INVITED SEMINARS and CONFERENCES**

### 2008:

ASSA/LERA meetings (New Orleans), London School of Economics, University College London, SOLE meetings (New York), Alfred P. Sloan foundation Industry Studies conference (Boston), Egon Sohmen Symposion (Barcelona), Fundación Rafael del Pino (Madrid), Personnel Economics-NBER Summer Institute, Corporate Finance-NBER Summer Institute, Northeastern University -Kellog, LAMES meetings.

2007: UC Santa Barbara, USC Economics Dept., Columbia University, Finance Lunch, NYU-Stern, SITE conference -Stanford, NBER Summer Institute, CEPR European Symposium in Labor Economics, Harvard Strategy Conference, USC Marshall, UCLA.

2006: Wharton, NBER Summer Institute, Simon School of Business (Rochester), UC Berkeley, Stanford, CEMFI (Madrid), Bocconi (Milan), Universitat Pompeu Fabra (Barcelona), European

University Institute (Florence), SOLE meetings (Boston), Econometric Society Conference (Minneapolis), Columbia University (International and Trade seminar).

2005: Ohlin School of Business, St Louis, NYU-Stern, CEPR European Symposium in Labor Economics, Society of Labor Economics Meetings.

2004: Brown, Columbia, University of Arizona, Tufts, MIT, LSE, Universidad Carlos III, Universidad Autonoma de Barcelona, Tilburg (Netherlands), Bocconi (Milan).