Marina Halac

Curriculum Vitae, July 2013

Contact information

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Academic positions

Columbia University, Graduate School of Business

Associate Professor of Finance and Economics (without tenure), 2013- (on leave 2013-14)

(Affiliated appointment with Department of Economics, 2009-)

Assistant Professor of Finance and Economics, 2009-2013

University of Warwick, Department of Economics, Associate Professor, 2013-

Education

Ph.D. in Economics, University of California, Berkeley, 2004-2009

Dissertation: Essays on Relational Contracts

Advisors: Benjamin Hermalin, Steven Tadelis, and Shachar Kariv

Licentiate in Economics (with honors), Universidad del Cema, Argentina, 1998-2001

Research and teaching interests

Contract Theory, Game Theory, Organizational Economics

Publications

"Relationship Building: Conflict and Project Choice over Time," *Journal of Law, Economics and Organization*, forthcoming.

"Relational Contracts and the Value of Relationships," *American Economic Review*, 102(2): 750-79, 2012.

"Financial Globalization, Crises, and Contagion," with Sergio Schmukler and Pablo Zoido-Lobaton, in A. Morales (Ed.), *International Macroeconomics: Recent Developments*, Nova Science, 207-225, 2006.

"Distributional Effects of Crises: The Financial Channel," with Sergio Schmukler, *Economia*, 5(1), 1-67, 2004.

Working papers

"Fiscal Rules and Discretion under Persistent Shocks," with Pierre Yared, revise and resubmit, *Econometrica*

"Optimal Contracts for Experimentation," with Navin Kartik and Qingmin Liu

"Investing in a Relationship"

Teaching experience

Game Theory and Business, Columbia Business School, Spring 2010, 2011, 2012, 2013
Graduate Game Theory, UC Berkeley, Teaching Assistant, Fall 2007
Graduate Contract Theory, UC Berkeley, Teaching Assistant, Spring 2006
Graduate Macroeconomic Theory, UC Berkeley, Teaching Assistant, Fall 2005, 2006

Professional experience

The World Bank, Development Research Group, Consultant, Washington D.C., 2002-2004
McKinsey and Company, Business Information Specialist, Argentina, 2000-2001

Fellowships and awards

Excellence in Refereeing Award, *American Economic Review*, 2013
Columbia Business School Dean's Award for Teaching Excellence in a Core Course, 2011
Graduate Division Summer Grant, UC Berkeley, 2008
Dean's Normative Time Fellowship, UC Berkeley, 2007-2008
Outstanding Graduate Student Instructor Award, UC Berkeley, 2007
Graduate Fellow of the American Academy of Political and Social Science, 2007
Academic Progress Award, UC Berkeley, 2007
Grace Katagiri Prize for best empirical econometrics paper, UC Berkeley, 2006
First-year fellowship, Dept. of Economics, UC Berkeley, 2004-2005
Four-year scholarship, Universidad del Cema, 1998-2001

Seminar presentations

Chicago Booth (2013); Kellogg M&S (2013); UT Austin (2013); Columbia GSB (2012); Haas (2012); Columbia (2012); MIT Sloan (2012); Michigan State (2012); Rochester Simon (2012); UBC Sauder (2011); Queen's GSB (2011); Georgetown (2011); Toulouse (2010); Harvard/MIT (2010); WashU (2009); NYU Stern (2009); Duke/Fuqua/UNC (2009); UCLA (2009); Caltech (2009); Yale SOM (2009); Columbia GSB (2009); Toronto (2009); UPenn (2009); Chicago Booth (2009); Olin (2009); MIT Sloan (2009); LSE (2009); Northwestern (2009); Kellogg M&S (2009); USC Marshall (2009); Haas (2008); Berkeley (2008).

Conference presentations

European Summer Symposium in Economic Theory (ESSET), Gerzensee (2013); Cowles Conference in Economic Theory (2013, invited discussant); NBER Org Econ Working Group Meeting (2012, invited discussant); Columbia GSB Strategy Conference (2012, invited discussant); Columbia-Duke-Northwestern IO Theory Conference (2012); NBER Org Econ Working Group Meeting (2012); Columbia-Duke-Northwestern IO Theory Conference (2011, invited discussant); IO Day (2011); NBER Entrepreneurship Working Group Meeting (2011, invited discussant); NBER Org Econ Working Group Meeting (2011, invited discussant); ASSA meetings (2010, invited discussant); Paris Sorbonne Conference on Contracts, Procurement, and Public-Private Arrangements (2010); NBER conference on Relational Contracts (2009, invited discussant); UCSD mini-conference on Dynamic Relationships (2009); HBS Strategy Research Conference (2009); 13th Annual Conference of ISNIE at UC Berkeley Haas (2009).

Refereeing

American Economic Review; B.E. Journal of Theoretical Economics; Games and Economic Behavior; International Economic Review; Journal of Economic Theory; Journal of Economics and Management Strategy; Journal of Industrial Economics; Journal of Labor Economics; Journal of Law, Economics, and Organization; Journal of Political Economy; Journal of the European Economic Association; Management Science; Quarterly Journal of Economics; RAND Journal of Economics; Review of Economic Dynamics; Review of Economic Studies; Theoretical Economics.