

# Amit K. Khandelwal

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## EMPLOYMENT

Columbia Graduate School of Business

Jerome A. Chazen Professor of Global Business, 2016 – present

Division Chair, 2021 – present

Director, Jerome A. Chazen Institute for Global Business, 2016 – 2018

Professor of Business, 2015 – 2016

Gary Winnick and Martin Granoff Associate Professor of Business, 2013 – 2015

Associate Professor of Economics and Finance, 2011 – 2012

Assistant Professor of Economics and Finance, 2007 – 2011

Princeton University

Peter B. Kenen Fellow, 2011-2012

Council on Foreign Relations

International Affairs Fellowship in International Economics, 2019-20

## EDUCATION

Ph.D., Economics, Yale University, 2007

B.A., Mathematics and Economics, Northwestern University, 2002

## PROFESSIONAL ACTIVITIES

Brookings, Nonresident Senior Fellow, 2020 - present

Council on Foreign Relations, Term Member, 2015 - 2020

Chazen Institute Senior Scholar

National Bureau of Economic Research (NBER), Faculty Associate Fellow

Bureau for Research and Economic Analysis of Development (BREAD), Fellow

International Growth Centre (IGC), Affiliate

J-PAL, Affiliate

## EDITORIAL POSITIONS

Co-Editor, *Review of Economics and Statistics*, 2015 – 2021 (co-chair, 2019-21)

Associate Editor, *Review of Economics and Statistics*, 2012-2015

Associate Editor, *Journal of International Economics*, 2011-2015

## TEACHING

Managerial Economics (MBA), International Business (MBA, Executive MBA), Doing Business in Emerging Markets (MBA), Doing Business Globally (Executive Education), International Seminars for China, India, Myanmar (MBA, Executive MBA)

## PUBLICATIONS

1. “Optimal Lockdown in a Commuting Network” (P. Fajgelbaum, W. Kim, C. Mantovani, E. Schaal), *American Economic Review: Insights*, accepted, 2021.

2. "The Return to Protectionism" (P. Goldberg, P. Fajgelbaum, P. Kennedy), *Quarterly Journal of Economics*, 135(1), 1-55, 2020 [Editor's Choice].
3. "How Distortions Alter the Impacts of International Trade in Developing Countries" (D. Atkin), *Annual Review of Economics*, 2020.
4. "Detecting Urban Markets Satellite Imagery: An Application to India" (K. Bharagwanath, R. Goldblatt and G. Hanson), *Journal of Urban Economics*, 2019.
5. "Measuring Productivity: Lessons from Tailored Surveys and Productivity Benchmarking", *American Economic Review Papers & Proceedings*, 109, 444-449, 2019. (D. Atkin and A. Osman)
6. "Using Landsat and Nighttime Lights for Supervised Pixel-Based Image Classification of Urban Land Cover" (R. Goldblatt, M. Stuhlmacher, B. Tellman, N. Clinton, G. Hanson, M. Georgescu, C. Wang, F. Serrano-Candela, W. Cheng, R. Balling), *Remote Sensing of Environment*, 205, 253-275, 2018.
7. "Organizational Barriers to Technology Adoption: Evidence from Soccer-ball Producers in Pakistan" (D. Atkin, A. Chaudhry, S. Chaudry and E. Verhoogen), *Quarterly Journal of Economics*, 132(3), 1101-1164, 2017.
8. "Exporting and Firm Performance: Evidence from a Randomized Trial" (D. Atkin and A. Osman), *Quarterly Journal of Economics*, 132(2), 551-615, 2017 [Editor's Choice].
9. "Detecting the Boundaries of Urban Areas in India: A Dataset for Pixel-Based Image Classification in Google Earth Engine" (R. Goldblatt, W. You and G. Hanson), *Remote Sensing*, 2016 (8)8, 634.
10. "On the Origins and Development of Pakistan's Soccer-Ball Cluster" (D. Atkin, A. Chaudhry, S. Chaudry, T. Raza and E. Verhoogen), *World Bank Economic Review (ABCDE Conference Papers & Proceedings)*, 2016.
11. "Measuring the Unequal Gains from Trade" (P. Fajgelbaum), *Quarterly Journal of Economics*, 131(3), 1113-1180, 2016.
12. "Prices, Markups and Trade Reforms" (P. Goldberg, J. De Loecker and N. Pavcnik), *Econometrica*, 84(2), 445-510, 2016.
13. "Mark-up and Cost Dispersion across Firms: Direct Evidence from Producer Surveys in Pakistan" (D. Atkin, A. Chaudhry, S. Chaudry and E. Verhoogen), *American Economic Review Papers and Proceedings*, 105(5), 537-44, 2015.
14. "Trade Liberalization and Embedded Institutional Reform: Evidence from Chinese Exporters" (P. Schott and S.J. Wei), *American Economic Review*, 103(6), 2169-95, 2013.
15. "Import Competition and Quality Upgrading" (M. Amiti), *Review of Economics and Statistics*, 92(2), 476-490, 2013.
16. "Trade Liberalization and Firm Productivity: The Case of India", (P. Topalova), *Review of Economics and Statistics*, 93(3), 995-1009, 2011.

17. "The Role of Intermediary Firms in Facilitating Trade", (J. Ahn and S.J. Wei), *Journal of International Economics*, 84(1), 73-85, 2011.
18. "Imported Intermediate Inputs and Domestic Product Growth: Evidence from India", (P. Goldberg, N. Pavcnik and P. Topalova), *Quarterly Journal of Economics*, 125(4), 1727-1767, 2010.
19. "The Long and Short (of) Quality Ladders", *Review of Economic Studies*, 77(4), 1450-1476, 2010.
20. "Multi-product Firms and Product Turnover in the Developing World: Evidence from India", (P. Goldberg, N. Pavcnik and P. Topalova), *Review of Economics and Statistics*, 92(4), 1042-1049, 2010.
21. "Trade Liberalization and New Imported Inputs", (P. Goldberg, N. Pavcnik and P. Topalova), *American Economic Review, Papers and Proceedings*, 99(2), 494-500, 2009.

#### **WORKING PAPERS/PROJECTS**

1. Communication Frictions and Knowledge Transfers: Evidence from FDI (L. Guillouet, R. Macchiavello, M. Teachout), 2020.

#### **REPORTS & BOOK CHAPTERS**

1. "Special Economic Zones in Myanmar" (M. Teachout), IGC Policy Report, 2016.
2. Comment on "Grasp the Large, Let Go of the Small", Brookings Papers in Economic Activity, 2015.
3. "Variety In, Variety Out: Imported Inputs and Product Scope Expansion in India" (P. Goldberg and N. Pavcnik), in *Reforms and Economic Transformation in India*, edited by J. Bhagwati and A. Panagariya, Oxford University Press, 2013.
4. "The Use of Experimental Designs in the Evaluation of Trade-Facilitation Programmes: An Example from Egypt" (D. Atkin), *Where to Spend the Next Million? Applying Impact Evaluation to Trade Assistance*, edited by O. Cadot, A. Fernandes, J. Gourdon, and A. Mattoo, The World Bank, 2011.
5. "China's Experience under the Multifiber Arrangement and the Agreement on Textile and Clothing", (I. Brambilla and P. Schott) in *China's Growing Role in World Trade*, edited by R. Feenstra and S.J. Wei, NBER and University of Chicago Press, 2010.

#### **CASE STUDIES**

1. "Innovation in Pakistan's Soccer Ball Industry: Barriers to Adoption", (R.A. Farrokhnia and E. Verhoogen), Columbia CaseWorks, 180311.
2. "Pace Ethiopia: Gaining a Foothold in the Global Footwear Industry", Columbia CaseWorks, 180301.
3. "Trade Liberalizations: Evidence from India", Columbia CaseWorks, 090315.

#### **EXTERNAL RESEARCH GRANTS**

1. 2020, IGC Grant, "Supply-Chain Linkages with FDI Firms: Experimental Evidence from Myanmar", £175,394
2. 2018, IGC Grant, "Quality Upgrading in Myanmar's Rice Sector", £50,000
3. 2017, IGC Grant, "Understanding Low Productivity in Developing Countries: Evidence from the Airline Industry", £37,950
4. 2017, IGC Grant, "Mapping the Urban World: Integrating High-resolution Satellite Imagery and Night Light Data", £80,000
5. 2016, IGC Grant, "Spillovers from Special Economic Zones: Micro-Evidence from the Myanmar", £168,852

6. 2016, United States Department of Agriculture, \$45,000
7. 2015, National Science Foundation, \$459,000
8. 2014, United States Department of Agriculture, \$80,000
9. 2013, Private Enterprise Development in Low-Income Countries (PEDL) Grant, “What are the Barriers to Industrial Upgrading? Evidence from Pakistan”, £500,112
10. 2013, Innovations for Poverty Action, SME Initiative Competitive Grant, \$58,947,
11. 2012, Private Enterprise Development in Low-Income Countries (PEDL) Grant, The Impact of Exporting: Evidence from a Randomized Experiment, £34,669
12. 2012, Yale MacMillan Center Grant (\$15,000)
13. 2011, IGC Grant (£110,500)
14. 2010, World Bank Structural Transformation and Industrial Policy Grant
15. 2009, Yale Economic Growth Center Grant
16. 2009, IGC Grant, “The Impact of Exporting: Evidence from a Randomized Experiment”, £67,540

### **AWARDS**

Dean’s Core Teaching Award, 2017

Kiel Institute’s Excellence Award in Global Economic Affairs, 2015

George S. Eccles Research Award, 2014

*The American Economic Review*, Excellence in Refereeing, 2012, 2013, 2015, 2016

Yale University Dissertation Fellowship, 2006

Best Graduate Student Paper, Empirical Investigations in International Trade Conference, 2005

Ryoichi Sasakawa Fellowship, Yale University, 2004-2005

Cowles Foundation Prize, 2004-2005

Economic Growth Center Prize, Yale University, 2002-2006

Yale University Doctoral Fellowship, 2002-2006

### **INVITED KEYNOTE PRESENTATIONS**

- 2020, Indira Gandhi Institute of Development Research – Trade & Development Conference
- 2020, Empirical Investigations in International Trade
- 2020, IMF Export Diversification Conference, Botswana
- 2019, Private Sector-Led Diversification and Growth Conference, Ethiopia
- 2019, IMF Developing Economies Seminar, Washington
- 2018, World Bank “Development with Trade Under Threat”, Washington

### **OUTSIDE ACTIVITIES**

- 2019, Council on Foreign Relations International Affairs in International Economics Fellowship (based at the World Bank)
- Grant received for a policy note commissioned by International Growth Centre
- Short-term Consultant for World Bank

Citizenship: USA