

# A Note on the Convexity of Service-Level Measures of the $(r, q)$ System

Hongtao Zhang

Department of Information and Systems Management, The Hong Kong  
University of Science and Technology, Clear Water Bay, Hong Kong

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This note gives a simple proof that in a  $(r, q)$  system the average outstanding backorders and the average stockouts per unit time are jointly convex in the two control variables  $q$  and  $r$ .  
(Convexity; Convex; Inventory; Backorders; Stockouts)

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A well-known method of inventory control is the reorder-point/order-quantity system, or  $(r, q)$  system, where an order of constant size  $q$  is placed whenever the inventory position (that is, stock on hand plus on order minus backorders) drops to a fixed reorder point  $r$ . Zipkin (1986) proves that, when stockouts are backordered, the average outstanding backorders, denoted by  $B(q, r)$ , is a convex function of the two control variables  $q$  and  $r$ . He also shows (under Poisson demand and an additional mild assumption) that the average stockouts per unit time, denoted by  $A(q, r)$ , is also convex in  $q$  and  $r$ . His proof is based on explicitly expressing  $B(q, r)$  and  $A(q, r)$  in terms of integrations involving probability distribution function of demand in a lead time, taking second partial derivatives and then checking for the nonnegative definiteness of the Hessian matrix. In this note, we present a much simpler proof that has a strong intuitive appeal.

Let  $\mathbf{D}$  and  $\mathbf{I}$  be two random variables denoting demand in a lead time and the inventory position, respectively. Then the average outstanding backorders  $B(q, r)$  can be expressed as

$$B(q, r) = E_{\mathbf{D}, \mathbf{I}}[\max(\mathbf{D} - \mathbf{I}, 0)], \quad (1)$$

where  $E$  is the expectation operator. As has been done in Zipkin, here it is assumed that  $\mathbf{I}$  is a random variable uniformly distributed on the interval  $(r, r + q]$ , and that  $\mathbf{D}$  and  $\mathbf{I}$  are independent of each other. These conditions are met when cumulative demand is described by a nondecreasing stochastic process with stationary increments and *continuous* sample paths (Zipkin 1986, Ser-

fozo and Stidham 1978). We can substitute  $\mathbf{I}$  by  $r + q\mathbf{U}$  with  $\mathbf{U}$  being uniform on  $(0, 1]$  and rewrite  $B(q, r)$  as

$$B(q, r) = E_{\mathbf{D}, \mathbf{U}}[b(q, r, \mathbf{D}, \mathbf{U})], \quad (2)$$

where  $b(q, r, \mathbf{D}, \mathbf{U}) = \max(\mathbf{D} - r - q\mathbf{U}, 0)$ . To prove the convexity of  $B(q, r)$ , suffice it to show that  $b(q, r, \mathbf{D}, \mathbf{U})$  is convex in  $(q, r)$  for any fixed values of  $(\mathbf{D}, \mathbf{U})$ . From the facts that  $(\mathbf{D} - r - q\mathbf{U})$  is convex in  $(q, r)$  and that  $\max(f(\cdot), 0)$  is convex for any convex function  $f(\cdot)$ , we clearly see that  $b(q, r, \mathbf{D}, \mathbf{U})$  is indeed convex in  $(q, r)$ . Therefore,  $B(q, r)$  is a convex function of  $(q, r)$ . It is worth noting that the convexity of  $B(q, r)$  implies convexity of the long-run average holding and backloging costs in case these costs are proportional with the inventory and backlog size, respectively.

To obtain an expression for  $A(q, r)$ , the average stockouts per unit time, we make an additional assumption that the demand process is Poisson and we use the Poisson Arrivals See Time Average property (PASTA) to express  $A(q, r)$  as

$$A(q, r) = \lambda \Pr\{\mathbf{D} > \mathbf{I}\} = \lambda E_{\mathbf{I}}[1 - H(\mathbf{I})], \quad (3)$$

where  $\lambda$  is the mean demand rate and  $H(\cdot)$  is the probability distribution function of  $\mathbf{D}$ . But now a difficulty arises: For discrete demands such as Poisson, the assumption made earlier that the inventory position  $\mathbf{I}$  is a uniform *continuous* random variable is no longer valid. However, following a long tradition of approximating discrete variables by continuous ones, as in Zipkin, see below, we approximate  $\mathbf{I}$  in (3) by a continuous random variable uniformly distributed on  $(r, r + q]$ . We then

substitute  $\mathbf{I}$  by  $r + q\mathbf{U}$  with  $\mathbf{U}$  being uniform on  $(0, 1]$  and rewrite (3) as

$$A(q, r) = \lambda E_{\mathbf{U}}[a(q, r, \mathbf{U})], \quad (4)$$

where  $a(q, r, \mathbf{U}) = 1 - H(r + q\mathbf{U})$ . We note that the above expression for  $A(q, r)$  is identical to the one used in Zipkin.

For  $A(q, r)$  in (4) to be convex, it is sufficient to ensure that  $a(q, r, \mathbf{U})$  is convex in  $(q, r)$  for any fixed value of  $\mathbf{U}$ . To establish the latter condition, we impose a restriction on  $H(\cdot)$  on the relevant range of  $r$ : Specifically, we assume that  $1 - H(t)$  is convex, or equivalently,  $H(t)$  is concave, for  $t \geq r$ . This additional restriction is implied

by the assumption made in Zipkin that the probability density function of  $\mathbf{D}$  is nonincreasing for  $t \geq r$ . It should be mentioned that under Poisson demands, the concavity of  $H(\cdot)$  is guaranteed for nonnegative safety stock and fixed leadtimes or stochastic leadtimes that are independent of the number and size of outstanding orders.

### References

- Serfozo, R. and S. Stidham, "Semi-Stationary Clearing Processes," *Stochastic Processes and Their Applications*, 6 (1978), 165-178.
- Zipkin, P., "Inventory Service-Level Measures: Convexity and Approximation," *Management Sci.*, 32 (1986), 975-981.

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