

March 2020

Jonas Hjort

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Personal information

Married, three children (born 2016, 2018, and 2019)
Citizenship: Denmark, Norway, and United States

Academic positions

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| 2018 – present | Associate Professor of Economics (without tenure), and Gary Winnick and Martin Granoff Associate Professor of Business Graduate School of Business, Columbia University |
| 2012 – 2018 | Assistant Professor of Economics, Graduate School of Business, Columbia University |
| 2013 – present | Affiliated faculty member, Dept. of Economics, Columbia University |
| Fall 2015 | Visiting Assistant Professor, Dept. of Economics, Harvard University |

Professional organizations/Outside activities

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| 2014 – present | Lead Academic, Liberia & Sierra Leone Country Program (Liberia Country Program pre-2018), International Growth Centre |
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Education

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| 2006 – 2012 | PhD Economics, UC Berkeley |
| Fall 2008 | Price Theory Scholar, Becker Center, University of Chicago |
| 2005 – 2006 | MA International & Development Economics, Yale University |
| 2002 – 2005 | BSc Economics, London School of Economics |

Research interests

Development Economics, Labor Economics, Organizational Economics

Research on workers, firms, and organizations in developing countries

Published and forthcoming papers

“Ethnic Divisions and Production in Firms”, *Quarterly Journal of Economics*, vol. 129, no. 4, pp. 1899-1946, November 2014

Winner of the 2013 CESifo Prize for best paper in Applied Microeconomics
CDEP-CGEG working paper 006, CESifo working paper 4449

“The Arrival of Fast Internet and Employment in Africa”, with Jonas Poulsen, *American Economic Review*, vol. 109, no. 3, pp. 1032-1079, March 2019

NBER working paper no. 23582, BREAD working paper no. 519

Write-ups: The Economist, VoxDev, CATO, Quartz Africa, National Affairs, Le Monde, World Bank blog

“Vertical Integration, Supplier Behavior, and Quality Upgrading among Exporters”, with Christopher Hansman, Gianmarco León, and Matthieu Teachout
Forthcoming, Journal of Political Economy

Winner of the Oliver Williamson Award for Best Paper presented at the Society of Institutional and Organizational Economics 2018 annual conference in Montréal
NBER working paper no. 23949, CEPR DP no. 12518, BREAD working paper no. 525

“Interlinked Firms and the Consequences of Piecemeal Regulation”, with Christopher Hansman and Gianmarco León, *Journal of the European Economic Association*, vol. 17, no. 3, pp. 876-916, June 2019

BREAD working paper no. 442, CEPR DP no. 12584

Working papers and work in progress (somewhat advanced stage)

“How Research Affects Policy: Experimental Evidence from 2,150 Brazilian Municipalities”, with Diana Moreira, Gautam Rao, and Juan Francisco Santini

Revise&resubmit, American Economic Review

NBER working paper no. 25941

Write-ups: NPR Planet Money, DerStandard, Het Financieele, Exame, Pesquisa, Folha, El Comercio, LiveMint, Nexo Jornal

“Individuals and Organizations as Sources of State Effectiveness”, with Michael Carlos Best and David Szakonyi

Submitted

NBER working paper no. 23350, CEPR DP no. 11968, BREAD working paper no. 510

Write-ups: VoxDev

“Ethnic Investing and the Value of Firms”, with Christopher Yenkey and Changcheng Song

Submitted

“Across-Country Wage Compression in Large Multinationals”, with Xuan Li and Heather Sarsons

Submitted

“Strategic or Confused Firms? Evidence from “Missing” Transactions in Uganda”, with Miguel Almunia, Justine Knebelmann, and Lin Tian

“Informational Barriers to Accessing Demand: Experimental Evidence from Liberian Firms”, with Vinayak Iyer and Golvine de Rochambeau, work in progress

“The Missing Middle Managers: Labor Costs, Firm Structure, and Development”, with Hannes Malmberg and Todd Schoellman

Other research (on other topics or in non-economics journals)

Published and forthcoming papers

“Universal Investment in Infants and Long-run Health: Evidence from Denmark’s 1937 Home Visiting Program”, with Mikkel Sølvesten and Miriam Wüst. *American Economic Journal: Applied Economics*, vol. 9, issue 4, pp. 78-104, October 2017

“Ebola, jobs and economic activity in Liberia”. With Jeremy Bowles, Timothy Melvin, and Eric Werker. *BMJ: Journal of Epidemiology & Community Health*, vol. 70, pp. 271-277, 2016

“Pre-Colonial Culture, Post-Colonial Economic Success? The Tswana and the African Economic Miracle”. *The Economic History Review*, vol. 63, no. 3, pp. 688-709, August 2010

Working papers and work in progress (somewhat advanced stage)

“How a Labor Market Sorts Workers to First Jobs Compared to a Lottery: Norway's Shift Away from Doctor Assignment by Random Serial Dictatorship”, with Ashna Arora

Teaching

Managerial Economics (Microeconomics for MBAs), Graduate School of Business, Columbia University: fall 2016, fall 2017, fall 2018, fall 2019

Global Immersion: New Growth and Business Opportunities in East Africa (MBA), Graduate School of Business, Columbia University: spring 2018, fall 2018, spring 2020

The Private Sector and International Development (MBA, Executive MBA), Graduate School of Business, Columbia University: spring 2013, spring 2014, fall 2014, spring 2015

Selected grants

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| 2018 | \$55,000 from SSHRC Canada (with Francesco Amodio) |
| 2017 | \$45,000 from the IGC (with Miguel Almunia, Alan Griffith, and Lin Tian) |
| 2017 | \$45,000 from PEDL (with Francesco Amodio) |
| 2016 | \$125,000 from Lemann Fund (with Gautam Rao) |
| 2016 | \$75,000 from Weiss Family Fund (with Gautam Rao) |
| 2015 | \$160,000 from the IGC |
| 2014 | \$69,000 the IGC (with Miguel Almunia and Francois Gerard) |
| 2013 | \$53,000 from PEDL (with Tarek Ghani and Sylvan Herskowitz) |
| 2013 | \$33,000 from the IGC |
| 2013 | \$20,000 from CBS Dean's Seed Funding |
| 2013 | \$20,000 from CIBER (with Gianmarco León) |

Selected fellowships and awards

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| 2018 | Oliver Williamson Award for Best Paper presented at the Society of Institutional and Organizational Economics 2018 annual conference in Montréal |
| 2015 | American Economic Review, Excellence in Refereeing Award |
| 2014 | Recipient of the Sandmo Junior Visiting Fellowship at Norwegian School of Economics |
| 2013 | CESifo Prize for best paper in Applied Microeconomics |
| 2012 | Journal of Development Economics Prize for outstanding dissertation in the area of development economics, UC Berkeley 2012 |
| 2009-2011 | The Hewlett/IIE Dissertation Fellowship |
| 2009-2010 | Spencer Foundation Dissertation Fellowship |
| 2008-2009 | The Norway-America Association's King Olav V Birthday Fund Award |
| 2007-2008 | The American-Scandinavian Foundation Graduate Fellowship |

Affiliations

NBER, CEPR, BREAD, Center for Development Economics and Policy, CESifo, Chazen Institute for International Business, IGC

Refereeing

American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Journal of the European Economic Association, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, Journal of Economic Literature, Journal of Labor Economics, RAND Journal of Economics, Journal of Public Economics, Journal of Development Economics, Journal of Economic Behavior and Organization, Economic Journal, Journal of African Economies, Economic Development and Cultural Change, Journal of Economic Growth

PhD students advised (First job /year of PhD)

Yue Yu (A.P., Rotman School of Management (Economics)+Dept of Management/2020)
Suanna Oh (Post-doc, briq Bonn & A.P., Dept. of Econ., Paris School of Economics/2020)
David Alfaro-Serrano (Cornerstone Research/2020)
Matthieu Teachout (Research Director, International Growth Centre/2019)
Xuan Li (A.P., Dept. of Economics, Hong Kong University of Science and Technology/2019)
Golvine de Rochambeau (A.P., Dept. of Economics, Sciences Po/2018)
Lin Tian, (A.P., Insead/2018)
Ashna Arora (Research Director, Crime Lab, University of Chicago)
Maria Micaela Sviatschi (A.P., Dept. of Economics, Princeton University /2017)
Christopher Hansman (A.P., Imperial College Business School /2017)
Nicolás de Roux (A.P., Dept. of Economics, Universidad de los Andes /2017)
David Szakonyi (Post-doc, Harvard Univ. Academy. & A.P., Dept. of Pol. Science, GWU /2016)
Jonas Poulsen (Lecturer, Dept. of Economics, Harvard University/2015)

Invited presentations

2020: Cornell, Stanford GSB, UCLA, University of Virginia, Yale, AEA Annual Meeting, UBC, University of Munich
2019: Warwick, CERGE-EI Prague, IMF, LSE, World Bank, NBER Summer Institute, Econometric Society North American Meetings, MIT Sloan, LSE/CEPR, Zurich
2018: Harvard/MIT, UCLA Anderson, NYU Stern, Wharton, Zurich, Paris School of Economics, Marseille School of Economics, Namur, UCSD, USC, Cambridge, SIOE Annual Conference in Montréal
2017: MIT, Yale, Vancouver School of Economics, Georgetown, Brown, Zurich, NYU
2016: IGC Growth Week, Barcelona Summer Forum, NBER Summer Institute, Bocconi, Stockholm University, Stanford SCID-IGC Conference on Trade, Firms, and Development, NBER Organizational Economics meeting, NBER Development Economics meeting, Zurich Conference on Public Finance in Developing Countries
2015: Copenhagen University, University of Toronto, McGill, Harvard, Oxford, Central European University, Boston University, IFPRI, University of Oslo, Stockholm IIES, Norwegian School of Economics
2014: World Bank DRG, BREAD, Princeton, Stanford
2013: Harvard / MIT, LSE, UPF, Uppsala
2012: Columbia GSB / Econ, Stanford GSB, University of Michigan, Penn State, Cornell, Wharton, Stockholm IIES, Kellogg, Warwick, Chicago Booth
2011: PopPov Conference (Marseilles)
2010: Chicago, Norwegian School of Economics, University of Oslo

2009: World Bank / IZA conference on Evaluation of Labor Market Programs in Developing Countries (Bonn), Working Group on African Political Economy (WGAPE) conference (Berkeley)